

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 EURE-00 SSO-00 NSCE-00 INRE-00
PM-04 NSC-05 SP-02 SS-15 L-03 IGA-02 OMB-01
TRSE-00 CIAE-00 INR-07 /052 W
-----023025 121703Z /53

O 121611Z JUL 77
FM AMEMBASSY ATHENS
TO SECSTATE WASHDC IMMEDIATE 1512
SECDEF WASHDC IMMEDIATE
INFO JCS WASHDC IMMEDIATE
AMEMBASSY ANKARA PRIORITY
USMISSION NATO PRIORITY
USNMR SHAPE
USDELMC
USCINCEUR
CINCUSNAVEUR
CINCUSAFE
USDOCOSOUTH
DIRNSA

C O N F I D E N T I A L ATHENS 6435

E.O. 11652; GDS
TAGS: MARR,MASS, GR, US
SUBJECT: U.S.-GREEK DEFENSE COOPERATION DISCUSSIONS: NEA MAKRI/DCS

REF: A. ATHENS 6333 (DTG 101308Z JUL 77)
B. STATE 146354 (DTG 231830Z JUN 77)

1. AFTER CONCLUDING DISCUSSION OF THE AIRBORNE RECONNAISSANCE
ASSISTANCE IND PARITY IN PROCUREMENT MATTERS DURING JULY 12
WORKING GROUP MEETING (SEE SEPTELS), U.S. SIDE ADDED FLESH TO
ITS NEA MAKRI/DCS PROPOSAL WHICH HAD BEEN OUTLINED ON JULY 10
(REF A). THE GREEKS WERE PROVIDED WITH THE EQUIPMENT
LIST FROM PARA 5, REF B, LESS COST DATA, AND WERE INFORMED
OF THE RELATIONSHIP THE VALUE OF THAT EQUIPMENT HAD BOTH TO
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THE ESTIMATED COST OF THE NEA MAKRI SYSTEM AND TO THE ESTIMATED
COMBINED COST OF NEA MAKRI AND THE EXPANSION OF THE GREEK DCS.
WE ALSO ADVISED THE GREEKS OF THE EXPLANATORY COMMENTS RELATING
TO THE EQUIPMENT (PARA 5, REF B).

2. THE GREEKS UNDERTOOK TO STAFF THE U.S. OFFER WITH THE
HELLENIC NAVY AS THE FIRST STEP IN PREPARING THEIR FORMAL RE-

SPONSE. NEVERTHELESS, THEY INDICATED THAT THEY WERE PLEASED THAT THE U.S. HAD SOUGHT AN INGENIOUS WAY TO ANSWER THEIR CONCERNS AND STILL AVOID MAKING ANY PRICE DELIVERY TIME GUARANTEES. THE GREEKS STATED THAT, PROVIDED OUR PROPOSAL WAS ACCEPTABLE TO THEIR AUTHORITIES, THEY WOULD BE PREPARED TO DISCUSS THE RELEVANT DOCUMENTATION AT THE NEXT MEETING.
KUBISCH

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Message Attributes

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